

Worthington Industries Uses Wauseon Machine for Prototype to Production

Wauseon Machine helps a global metals manufacturer quickly and efficiently produce parts for a new product launch.

As a precision machining partner with prototype-to-production capabilities, Wauseon Machine and Manufacturing delivers quicker production times, shorter lead times, and faster product improvements.

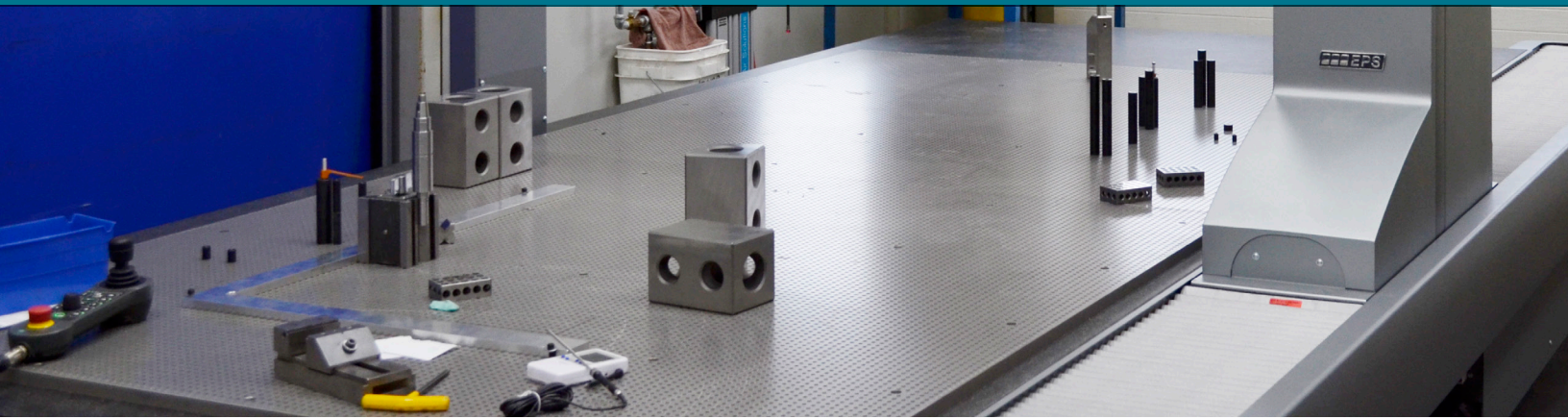
Here's how we worked as a single-source partner for Worthington Industries to manage a project for a new business segment all the way from prototyping of parts to production at scale.

The Challenge

Worthington Industries is a globally diversified metals manufacturing company based in Columbus, Ohio. It's a publicly traded company (NYSE: WOR) with 51 facilities and 7,500 employees.

With deadlines to meet for a product launch, Worthington Industries wanted a consultative partner that could:

- *Get started right away*
- *Adhere to their branding requirements*
- *Manage the process from prototype to production*

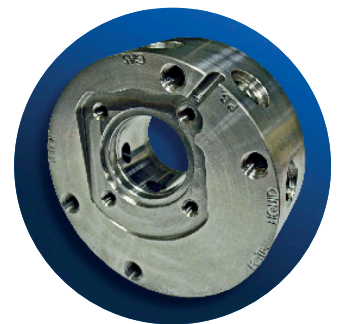


The Solution

After discussing Worthington's needs, we started with a prototype part to test for fit and functionality. Our team made modifications as requested – for example, changing an angle to put a probe toward the bottom of the tank. Prototyping enabled greater efficiency and faster time to market.

We ensured Worthington didn't have to work with additional vendors during the project by:

- *Getting their custom color for powder coating*
- *Laser-etching their logo into parts*
- *Building, shipping, and following up to get feedback on all parts*



The Results

Wauseon Machine ramped up to produce around 2,500 parts per year for Worthington. In addition to making high-quality parts, we developed strong relationships with managers at the company and have helped them gain business in segments beyond manufacturing.

**+2,500
parts**

"Working with Wauseon Machine and Manufacturing is a great experience. Their experience and facilities mean they were able to assist us from initial prototype all the way through full-scale production."

Jaime Perkins
Supplier Development Manager, Worthington Industries

Work With a Machining Partner That Can Do It All

Wauseon Machine is a premium precision machining shop offering a full suite of manufacturing services, from prototyping to production. We offer over 570 years of combined toolmaking experience, with experience deep enough to handle any complexity.

Visit www.wauseonmachine.com to start crafting the right solution for your unique needs.

